Law Offices

HOLLAND & KNIGHT LLP

10 St. James Avenue Boston, Massachusetts 02116

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November 21, 2003

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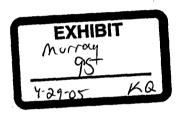
*Representative Offices

DEBORAH S. GRIFFIN 617-305-2044

Internet Address: deborah.griffin@hklaw.com

VIA E-MAIL and First Class Mail

Thomas W. McEnaney, Esq. Kopelman & Paige, P.C. 31 St. James Avenue, 7th Floor Boston, MA 02116



Re:

North Brookfield Intermediate & Senior High School Project

Surety:

American Manufacturers Mutual Insurance Co.

Bond No.:

3SE 057 856

Claim No.:

167-SE-002-989

Dear Tom:

Since sending you, on November 12, 2003, the two originals of the Completion Contract executed by Fontaine Bros., Inc., and its Performance and Payment Bonds and Certificate of Liability Insurance, it has come to my attention that those documents contained the two different contract amounts. The figure on which Fontaine and the surety had agreed was, as stated in my cover letter to you of November 12, \$11,381,362. That amount is correctly reflected in Fontaine's Labor and Material Payment Bond. However, an incorrect figure of \$11,527,000, was stated in the Completion Contract itself and in the Performance Bond. I have brought this scrivener's error to Fontaine's attention and Fontaine has acknowledged it.

In addition, we have since learned that the \$11,381,362 figure was based on a mistake on the part of both Fontaine and the Surety as to the amount of one of the subcontractor ratification agreements. That mistake was in the amount of \$15,934.35, which should bring the correct contract amount to \$11,397,296.35. It is my understanding that Fontaine is prepared to execute a

Thomas W. McEnaney, Esq. November 21, 2003 Page 2

credit change order to the Completion Contract that would make an adjustment on account of both of these errors. However, if the Town's acceptance of the Completion Contract and its issuance of a Notice to Proceed is delayed any further, the amount of the adjustment may be reduced if that delay increases Fontaine's completion costs.

AMMIC has continued its analysis of its obligations under its performance bond, notwithstanding the Town's refusal to provide us with copies of the Town's contract with Dore & Whittier, and the invoices the Town has received to date for design and construction management fees. I am enclosing with this letter a two-page analysis that sets forth the surety's calculation of amounts owed on its performance bond. On the basis of information available to it at this time, the surety believes it owes the Town of North Brookfield \$2,538,838.37. It is in the process of issuing a check in that amount payable to the Town of North Brookfield. As soon as I receive it, I will hand-deliver it to you unconditionally.

AMMIC has taken note of the Town's failure to appropriate the additional funds necessary above that amount to pay the difference between Fontaine's price to complete and the contract balance, which difference is \$3,197,996.17. AMMIC is also aware that the Town is likely to disagree with certain aspects of the surety's calculation of the amount owed, although we are not certain of the extent of that disagreement. In addition to delivering unconditionally the above-referenced check in the amount of \$2,538,838.37, AMMIC is preparing to deliver to you an additional check in the amount of \$659,157.80 under a reservation of rights, negotiation of which will be conditioned upon the Town executing the Completion Contract with Fontaine and issuing it a Notice to Proceed. We will continue our efforts to resolve the differences between the surety and the Town concerning disputed aspects of the Town's claims and the surety's defenses, with the \$659,157.80 to be credited against any additional amount the parties may agree, or a court may determine, that AMMIC owes. If such additional amounts are lower, the difference is to be refunded to AMMIC.

To respond to the point in your November 14, 2003 letter concerning latent defects, AMMIC is prepared to pay for the reasonable and necessary costs incurred by the Town under the Fontaine contract, for latent defects caused by Sciaba's work. It believes that Fontaine's contract price covers any other defective, deficient, deteriorated or otherwise unacceptable work.

Contrary to the statements on the second page of your November 14 letter, AMMIC is not obligated to complete the project. It believes it has complied fully with its obligations under the bond by delivering the Fontaine

Thomas W. McEnaney, Esq. November 21, 2003 Page 3

contract to the Town, as well as committing to make the unconditional payment referenced above.

Once again, we urge the Town to take the necessary steps to mitigate its damages and to execute the agreement with Fontaine without delay (and thus minimize or eliminate any decrease in the necessary credit change order).

Very truly yours,

HOLLAND & KNIGHT LLP

Deborah S. Griffin

DSG/bsw: # 1381969_v1 431261.00002

Enclosure

cc: Robert P. Garrity, Esq. (w/encl., via e-mail)

Stephen J. Beatty, Esq. (w/encl., via e-mail)

Richard P. Anastasio, P.E. (w/encl., via e-mail)

North Brookfield Claims Analysis		
Item	Amount	Notes on Surety's Position
Fontaine's Price to Complete	\$11,397,296.35	
Contract Balance	-\$8,199,300.18	
Completion Deficiency	\$3,197,996.17	
		C.O. 3 extended completion to 12/15/03 for both phases
Liquidated Damages		plus 60 days weather delays see Completion Date Sheet
Roof Repair	\$0.00	Work performed within extended time for completion
Legal Fees	\$10,000.00	
Design and Construction		
Management Services	\$164,371.43	See Completion Date sheet
Total of Town's Claims	\$3,600,367.60	
		1.
Overpayment defense		
May payments	\$696,578.23	
	\$2,903,789.37	
Earlier overpayments - Div. 1	\$120,697.00	
Earlier overpayments - Div. 2	\$226,213.00	
Earlier overpayments - Div. 9	\$18,041.00	·
Total earlier overpayments	\$364,951,00	
Total due from surety	\$2,538,838.37	
Shortfall against completion cost	\$659,157.80	

Time Related Claims			8 Filed 12/19/2005 Page 6
Tarre Helated Claims			
Original Dates	Date	days/amounts	comment
Contract Inception	4/19/2002		- John Maria
Substantially Complete New			,
Building	7/17/03	453	
Substantially Complete Demolition			
of Old Building and Parking Lot	11/15/03		
Total		571	
Fator ded Cabatantially Complete			Doomhor 15 and CO Carly CO day
Extended Substantially Complete New Building	2/13/2004	ee0	December 15 per C.O. 3 plus 60 days weather delay
Extended Substantially Complete	2/13/2004	039	weather delay
Demolition of Old Building and			December 15 per C.O. 3 plus 60 days
Parking Lot	2/13/2004		weather delay
r army Lot	2/10/2004	659	Trouble dolay
Fontaine's dates			
New Building	8/15/04		
Old Building and Parking Lot	10/1/04	46	
Total days late on which liquidated			·
damages assessed		228	
Liquidated Damages		\$228,000,00	at \$1000 per day
Design and Construction	<u> </u>	 	
Management Dates			
Delay in days from above		228	
Delay in weeks		33	
Work suspended from	5/31/2003	 	
to	11/17/2003		
Duration of suspension in weeks	11/1/2000	24	·
Net additional weeks of design and			
c.m. services		9	
Weekly rate for design and c.m.	1		weekly rate includes 40 hours a week
services	1	\$10,600.00	for CM, not 50 as claimed by Town
	 		
Total cost for net additional weeks	ļ	\$92,371.43	
,	1.		In the absence of copies of actual
			bills, running rate reduced from
			\$4,800 claimed by Town to \$3,000: 20
Actual billings during suspension		{	hours a week for CM; 2 hours a week
through 9/20/03		\$48,000.00	for principal = \$2,550, rounded up.
Estimated billings during suspension	1	************	
9/20-11/17/03 8 wk x 4800/ wk	 		Same as above
I .	1	\$164,371.43)





LEONARD KOPELMAN DONALD G. PAIGE ELIZABETH A. LANE JOYCE FRANK JOHN W. GIORGIO BARBARA J. SAINT ANDRE JOEL B. BARD JOSEPH L. TEHAN, JR. THERESA M. DOWD DEBORAH A. ELIASON RICHARD BOWEN DAVID J. DONESKI JUDITH C. CUTLER KATHLEEN E. CONNOLLY DAVID C. JENKINS MARK R. REICH BRIAN W. RILEY DARREN R. KLEIN JONATHAN M. SILVERSTEIN

EDWARD M. REILLY DIRECTOR WESTERN OFFICE

WILLIAM HEWIG III

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NORTHAMPTON OFFICE (413) 585-8632

WORCESTER OFFICE (508) 752-0203

December 4, 2003

KATHLEEN M. O'DONNELL SANDRA M. CHARTON PATRICIA A. CANTOR THOMAS P. LANE, JR. MARY L. GIORGIO THOMAS W. MCENANEY KATHARINE GOREE DOYLE GEORGE X. PUCCI LAUREN F. GOLDBERG JASON R. TALERMAN JEFFREY A. HONIG MICHELE E. RANDAZZO GREGG J. CORBO RICHARD T. HOLLAND LISA C. ADAMS ELIZABETH R. CORBO MARCELINO LA BELLA VICKI S. MARSH JOHN J. GOLDROSEN SHIRIN EVERETT BRIAN E. GLENNON, II JONATHAN D. EICHMAN LAURA H. PAWLE TODD A. FRAMPTON JACKIE COWIN SARAH N. TURNER

Deborah S. Griffin, Esq. Holland & Knight, LLP 10 St. James Avenue Boston, MA 02116

Re: North Brookfield Junior/Senior High School Project

Dear Ms. Griffin:

Pursuant to your request, enclosed please find a copy of the contract for designer services between the Town and Dore & Whittier, Inc. ("D&W"), along with copies of the invoices submitted by D&W to the Town relative to the above-referenced project. Please note that I have also enclosed copies of the Town's legal bills through September 30, 2003. The Town has incurred additional legal fees for Keiran B. Meagher's services in the amount of \$2,025.00 through September 30, 2003, and additional fees in the amount of \$4,100.00 for Mr. Meagher's services and an additional \$6,360.00 for my services from October 1, 2003 to the present which have not yet been billed. Therefore, the total incurred by the Town for legal fees is \$19,407.00 as of November 30, 2003.

If you have any questions, please do not hesitate to contact me.

Very truly yours

Thomas W. McEnane

TWM/kad

Enc.

cc:

Board of Selectmen (w/o enc.)

School Building Committee (w/o enc.)

Mr. Lee Dore (w/o enc.)

Kieran B. Meagher, Esq.

206918/NBRO/0017

Case 4:03-cv-40266-T34M17777tument 57-8

Filed 12/19/2005₁₀ Page 10 of 17

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S40 Paulo Tel Aviv* Tokyo

Representative Offices

November 5, 2003

DEBORAH S. GRIFFIN 617-305-2044

Internet Address: deborah.griffin@hklaw.com

VIA FACSIMILE (617) 754-1735 and First Class Mail

Thomas W. McEnaney, Esq. Kopelman & Paige, P.C. 31 St. James Avenue, 7th Floor Boston, MA 02116

Re:

North Brookfield Intermediate & Senior High School Project

Surety:

American Manufacturers Mutual Insurance Co.

Bond No.:

3SE 057 856

Claim No.:

167-SE-002-989

Dear Tom:

Since our meeting of October 15, the surety has obtained additional information in supporting its overpayment defenses. We summarize that information below.

A. The May Payments. Your letter of June 9 indicated that payments had been made to Sciaba in the amounts of \$287,556.28 and \$443,733.76 on May 21 and May 27, 2003 respectively. We have learned from records subpoenaed from Sciaba's bank that the May 21 payment was only \$252,844.47. Apparently, the amounts paid on the claims for direct payment on May 21-22 were deducted from the \$287,556.28 before the check to Sciaba was cut. Thus, the total actually paid to Sciaba during the last ten days of May, which the surety contends should not have been paid, is \$696,578.23. Of that amount, the surety has identified only \$100,700.49 as having reached subcontractors on the project. Thus the surety was prejudiced by the May payments to the extent of \$595,877.74.

Nov 5 2003 10:44

P.03

Thomas W. McEnaney, Esq. November 5, 2003 Page 2

B. <u>Prior Overpayments</u>. In addition, in the process of examining the bids and the status of work on the project, the surety has identified several Divisions of work on which the Town and the architect approved for payment percentages of completion that far exceeded the actual amount of work performed. The Divisions and/or line items overpaid in this way are summarized on the attached spreadsheet. We have attempted to ensure that only monies paid prior to the May payments are included in this total. They total \$527,320.

When we resume our discussions, we will need to address total claimed overpayments of \$1,123,198 outlined above. I have not had a chance to digest the points in your last letter but will do so next week upon my return to the office.

Very truly yours,

HOLLAND & KNIGHT LLP

S. Guffin Chair

Deborah S. Griffin

DSG/bsw: # 1330037_v1 431261.00002 Enclosure

cc:

Stephen J. Beatty, Esq. (w/encl.)(by fax) Richard P. Anastasio, P.E. (w/encl.)(by fax) Kieran B. Meagher, Esq. (w/encl.)(by fax)

Spec	Trade	Sclaba Scheduled Value	% Approved	\$ Approved	Amt. over- approved	Amt. not paid, or paid in May	Amt. overpald	Comment
DIV 1	General Regits	\$609,353	72.12%	\$439,465	\$200,660	\$79,963		Total job % complete per May 31 req. 14 is 33%, not 72%.
Dlv 2	Site Work	\$1,308,000	38.98%	\$509,900	\$248,300	\$22,087	\$226,213	Bidders indicate work is no more than 20% complete.
Div 9	Finishes	\$902,050	4.83%	\$43,610	\$180,410	\$0		Only work done was a small amount of studs.
	Total						\$527,320	

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November 12, 2003

BY FACSIMILE - (617) 523-6850

Deborah S. Griffin, Esq. Holland & Knight, LLP 10 St. James Avenue Boston, MA 02116

Re:

North Brookfield Junior/Senior High School Project

Dear Ms. Griffin:

This is a follow-up to your request for additional information to support the Town's claim for additional design and construction management services costs that are attributable to E.J. Sciaba Contracting, Inc.'s ("Sciaba") voluntary default on the above-referenced project. As set forth in my November 4, 2003 letter, the Town incurred and will incur additional costs for design and construction management services that are attributable to Sciaba's breach in the amount of \$579,027.55. A copy of the breakdown of these additional fees is attached hereto for your review and convenience.

Please note that these additional fees are based upon a substantial completion date for the building of April 30, 2004, and a substantial completion date for the demolition and site work of August 30, 2004. Dore & Whittier, Inc.'s ("D&W") contract with the Town runs for ninety (90) days beyond the final substantial completion, which is November 30, 2004, based upon the August 30, 2004 substantial completion date for the demolition and site work. D&W's original contract with the Town expires on January 31, 2004. As a result, based upon an August 30, 2004 completion date, D&W will work and additional 43 weeks beyond the expiration of the original contract. If the substantial completion date is extended as proposed by Fontaine Bros, Inc. ("Fontaine"), the design and project management fees with obviously increase.



KOPELMAN AND PAIGE, P.C.

Deborah S. Griffin, Esq. November 12, 2003 Page 2

As set forth in the attached breakdown, D&W estimates that its team will spend on average the following number of hours per week on the project:

Project manager Job captain 18

18

Project architect 16

Principal 4

Total: 56

D&W compared its estimate to the actual average hours spent during the construction administration phase of another one of its projects, the King Philip Middle School project in Norfolk, Massachusetts. The King Philip Middle School project was similar, but slightly larger than the North Brookfield project. For a 12 month period on the King Philip Middle School project, D&W's actual hours were as follows:

Project Manager 26.9

Project Architect 56.44

Job Captain 29.41

Principal not tracked

Total 112.75

The estimated hours that D&W will spend on the North Brookfield project is approximately half the actual hours spent on the King Philip Middle School project, which as set forth above, was a slightly larger project. Based on these figures, it is the Town's position that its projections are fair, perhaps even low, and representative of the number of hours required to complete this project properly and in accordance with the contract documents.

As you may know, when Sciaba defaulted on the project, the Town suspended its contract with D&W. Any work that was performed on the project was then billed on a time card basis from May 30, 2003 to the present time. To date, the Town has been billed \$77,457.78 for work performed by D&W through September 19, 2003. D&W estimates that services rendered from September 20, 2003 to January 30, 2004 will be an additional \$91,200.00.

KOPELMAN AND PAIGE, P.C.

Deborah S. Griffin, Esq. November 12, 2003 Page 3

Please note that the estimate also provides American Manufacturers Insurance Company ("AMMIC") with a credit in the amount of \$256,593.38, which represents the unpaid balance on the original contract between the Town and D&W. As a result, while the breakdown lists additional services, including amounts for civil engineering, abatement monitoring, food service, furniture and equipment procurement, Chapter 17 testing and technology procurement, please note that these costs are included in the credit and are not additional costs attributable to Sciaba's default.

Based upon our discussions at our October 15, 2003 meeting, it is my understanding that AMMIC objects to the amount that the Town is seeking for additional design, project management and legal costs. To date, however, AMMIC has not specifically informed the Town as to the reasons for its objections and has not disclosed any facts to support any objections that it may have to the Town's figures. As you know, AMMIC is responsible for any additional legal, design, professional and delay costs resulting from Sciaba's default, in addition to the costs for completing the contract and correcting any defective work, pursuant to paragraph 6 of the Performance Bond. Despite this clear obligation to the Town, AMMIC has not identified any basis for its failure to pay the Town amounts for which the Town is clearly entitled. It is the Town's position that this conduct may constitute a violation of G.L. c.93A and G.L. c.176D. §3(9)(a, b, c, d, e, f, g, h, m and n). Therefore, kindly provide me with all reasons to support AMMIC's refusal to pay the Town's claims for additional architectural construction management and legal costs, along with a detailed statement of facts which supports AMMIC's rationale at your earliest convenience.

If you have any questions, please do not he sitate to contact me.

Thomas W. McEnaney

TWM/kad

Enc. CC:

Board of Selectmen

School Building Committee

Mr. Lee Dore

206228/NBRO/0017

L	ate (a/6° titlet natari					
North Brookfi Estimated Fee to	eld Jr./Sr. High School complete project between Corp and Whittler and N. Brookfeld	Phase 1 Substantial Completion	Phase 2 Substantial Completion	90 days beyond Substantial Comition		
		6/30/03	10/31/03	1/31/04		
Additional	Time Duration Breakdo	wn				
≠of Weeks ≄of months	DW's Contract with NBHS expires on: 31-Jan-04	Phase 1 Substantial Completion Date under Completion Contractor 30-Apr-04 13 3.25	Phase 2 Substantial Completion Date under Completion Contractor 30-Aug-04 30 7.5	DW Contract with Owner is for 80 days beyond final substantial completion date 30-Nov-04 43 10.75		
+ Of Inforture		0.20		10,10		
Basic A/E S	iervices *					
Work Group Project Manag Job Capatain Project Archite		Hourly Rate \$116 \$102 \$105	Hours Per Week 18 18 16	Estimated # of weeks to complete 43 43 43	Estimated Cost \$89,397 \$78,892 \$72,240	
Principal		\$126	4	49	\$21,672	
		initia	chlistand fing close- roceduros			
Tatal Eatlman	ed Basic A/E Cost to Compl	ata			\$282.141	\$ 24.:385.20
Mai Estimar	Ed Dasic A/L Cost to Compi					
Additional	Servic os					
CIV I I					\$20,556.25	
Abatement Mo	nitoring				\$28,405.00	
Food Service					\$3,000.00	
-&E Procurent					\$44,275.00	
Ch. 17 Testing					\$10,000.00 \$32,586.00	
Technology Pr	ocurement			•	₹ ₹,300.00	
Fotal Estimat	ed Additional Services Cost	to Complete			\$138,822.25	\$12.713.70
Reimbursa	ble Expenses				**************************************	
Lump Sum R	imbursable Expenses				\$18,750,00	\$1,744.1 0
Constanting	Managamort					
TO DE LITERATION	Management			Estimated # of weeks to		
Work Group		Hourly Rate	Hours Per Week	complete	Estimated Cost	1
Construction A	lanager	115	50	43	\$247,250.00	
Total Estimat	ed Additional Services Cost	to Complete			\$247,250,00	\$23.000,00
Additive Cost	Summarv					
	d Costs for Completion 1/31/0	04 - 11/30/04			\$666,983.15	
Total Involces	Billed to Owner as Time Card	Services from 5/30/03 - 9/	19/03 (16 weeks @ avg. of :	\$4,500 per week)	\$77,457.78	
Total Involces	TO BE billed from 9/20/03 to	1/30/04 (19 weeks @ avg.	of \$4,800 per week)	•	\$91,200.00	
Credit Cost S					(\$256,593.38)	
	d ADDITIONAL COSTS TO	OWNER			WX1757-0-32-F	